# 53rd Annual Report 2016-17



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# **GOVERNING BOARD**

#### Mr K Madhava Rao, IAS (Retd)

President, IPE

Former Chief Secretary, Govt of AP, Advisor to the Governor of Bihar, the Chairman, High Power Committee for Urban Cooperative Banks Director, Central Board of Reserve Bank of India, Member of Board for Financial Supervision of RBI is currently the President, Board of Governors and Chairman, Executive Committee of IPE

#### Dr P Rama Rao

Emeritus President, IPE; Chairman, Governing Council, IISc; Former Secretary, Department of Science and Technology and Ocean Development, Govt of India

#### Mr T V Mohandas Pai

Chairman, Manipal University Learning Pvt Ltd, MEMG International Pvt Ltd

Dr K Pradeep Chandra, IAS Chief Secretary, Govt of Telangana

Mr M B Raju Executive Chairman, Deccan Cements Ltd

Ms Mahpara Ali Former CGM (L&D) Corporate Centre, State Bank of India

Mr DK Sarraf CMD, ONGC Ltd

Mr S Bhattacharya, IAS CMD, Coal India Ltd

Ms Seema Bahuguna, IAS Secretary, Department of Public Enterprises, MoHI & PE, Govt of India Mr R Sridharan, IAS

Special Secretary, Ministry of Mines, Govt of India and CMD (Additional Charge), NMDC Ltd

Dr Sarat Kumar Acharya CMD, NLC India Ltd

Mr Jayesh Ranjan, IAS Secretary, Department of IT, Electronics & Communications, Govt of Telangana

Mr N Sridhar, IAS CMD, The Singareni Collieries Company Ltd

Prof S Ramachandram Vice-Chancellor, Osmania University

Prof Virendra Kumar Malhotra Member Secretary, ICSSR, MHRD, Govt of India

Prof RK Mishra Director, IPE Member Secretary

# VISION

To become an institute of choice for social science research and management education and contribute to the excellence of organizations and society.

# MISSION

To anticipate and respond to the needs of social science and management research of the government, corporate and social sectors through its multidisciplinary competency in social science research and management.



Mr K MADHAVA RAO, IAS (Retd) President, IPE Former Chief Secretary, Govt of Andhra Pradesh

Mr K Madhava Rao, President, Board of Governors and Chairman, Executive Committee of the Institute of Public Enterprise, joined the Indian Administrative Services in 1962. He was the Chief Secretary, Government of Andhra Pradesh from 1997 to 1998. He was the State Election Commissioner, Government of Andhra Pradesh from 1999 to 2004.

He was Advisor to the Governor of Bihar in 1999. He was also the Chairman, High Power Committee for Urban Cooperative Banks in 1999. He was Director, Central Board of Reserve Bank of India and Member of Board for Financial Supervision of RBI from 2000 to 2006.

Between 1979 and 1997, he was the Secretary of the various Departments that included General Administration, Panchayat Raj & Rural Development, Food and Agriculture, Irrigation and Principal Secretary / Special Chief Secretary of Finance Department of Government of Andhra Pradesh.

He was District Collector of Warangal District from 1971 to 1974, and Managing Director of Leather Industries Development Corporation of Andhra Pradesh, Director of Social Welfare and Director & Managing Director, SC & ST Finance Corporation of Government of Andhra Pradesh from 1974 to 1979.

From 2004 he is a full time Activist in the areas of affirmative action, good governance and economic reforms. He is the Chair of Mahila Abhivrudhi Society based in Hyderabad from 2007 to date. This Society organises, trains, rates and champions the cause of women self-help groups. He is also a Trustee of International Organisation, South Institute for Public Policy and Action (SIPPA) based in Hyderabad.

# **CORPORATE MEMBERS**

# PATRON MEMBERS

Ś	A.P. Industrial Development Corporation, Hyderabad
	A.P. Industrial Infrastructure Corporation Ltd., Hyderabad
	Bharat Dynamics Limited, Hyderabad
BHEL	Bharat Heavy Electricals Limited, New Delhi
ଫ	Central Warehousing Corporation, New Delhi
۲	Coal India Limited, Kolkata
ST EC	Electronics Corporation of India Ltd., Hyderabad
	Mishra Dhatu Nigam Limited, Hyderabad
	Neyveli Lignite Corporation Limited, Neyveli
NMDC	NMDC Limited, Hyderabad
X	Nuclear Power Corporation of India Ltd., Mumbai
ateratet ongc	Oil and Natural Gas Corporation, New Delhi
Gi inda Limited	Oil India Limited, Noida
VICE SEA	Rashtriya Ispat Nigam Limited, Visakhapatnam
India Tourtan Constrained Deposition/20	The India Tourism Development Corporation Ltd, New Delhi
۲	The Singareni Colleries Company Limited,Hyderabad

# LIFE MEMBERS

- · Air India Limited, Mumbai
- · Andhra Pradesh Mineral Development Corporation Limited, Hyderabad
- · Andhra Pradesh State Financial Corporation, Hyderabad
- · Andhra Pradesh State Road Transport Corporation, Hyderabad
- AP TRANSCO, Hyderabad
- · Avanthi Feeds Limited, Hyderabad
- Balmer Lawrie & Co. Ltd., Kolkata
- Beardsell Limited, Chennai
- · Chennai Petroleum Corporation Limited, Chennai
- CMC Limited, New Delhi
- · Coal India Limited, Kolkata
- Container Corporation of India Limited, New Delhi
- Deccan Cements Limited, Hyderabad
- · Engineers India Limited, New Delhi
- · Gas Authority of India Limited, New Delhi
- Hindustan Cables Limited, Kolkata
- · Hindustan Petroleum Corporation Limited, Mumbai
- Indian Oil Corporation Limited, New Delhi
- · Jeypore Sugar Company Limited, Chennai
- · Karnataka State Finance Corporation, Bangalore
- KCP Sugar & Industries Corporation Limited, Chennai
- MECON Limited, Ranchi
- Minerals & Metals Trading Corporation, New Delhi
- NALCO, Bhubaneshwar
- National Thermal Power Corporation Limited, Secunderabad
- Power Grid Corporation of India Limited, Gurgoan
- · Punjab State Industrial Development Corporation Limited, Chandigarh
- Rashtriya Chemicals & Fertilizers Limited
- RITES Limited, Gurgaon
- · Steel Authority of India Limited, New Delhi
- · Stock Holding Corporation of India Limited, Mumbai
- The Fertilisers and Chemicals Travencore Ltd. (FACT), Kochi
- Videsh Sanchar Nigam Limited, Mumbai

# **DIRECTOR'S MESSAGE**

Dear Reader,

With a great sense of satisfaction and hope, I present the 53<sup>rd</sup> Annual Report of the Institute of Public Enterprise for the year 2016-2017.

This year has been a blend of opportunities and challenges for the Institute. While we succeeded in utilizing many of the opportunities that have come our way, yet there are some areas where the Institute can further strengthen through greater resolve and commitment.

Our long-term management education programs were well received resulting in enhanced intake of students in all our PGDM programs in tune with the increase in India's Gross Enrollment Ratio (GER) in higher education as reported by the government statistics. The National Board of Accreditation (NBA), after visiting our institution was much impressed by the academic excellence and rigour in

our teaching, leaning methods, thus resulting in grant of NBA accreditation to all

the management programs. We have been able to attract leading companies for campus recruitments at IPE. To our credit, 95% of students who passed out in various management programs got placed in reputed companies that include Fortune 500 companies through campus placements.

Substantial gains have been made in the areas of research, consulting and training and the institute has forged alliances and networks with reputed national institutions, universities and has entered into MoUs with leading universities, academic institutions and non-government agencies in the country to further the cause of management research and education. During the year 2016-2017, IPE has reached out to governments in the South Asian neighborhood. We have initiated joint research and training with countries like Institute for Health Policy (IHP), Royal Government of Bhutan, Government of Nepal and BRAC University, Dhaka.

We are optimistic about the future and strengthen our resolve to further the cause and purpose of IPE.

The state-of-the-art infrastructure has received 5-star recognition from Green Rating for Integrated Habitat Assessment (GRIHA), and adds another feather to the IPE's cap.

We certainly acknowledge your active support in all our endeavors and look forward to your continued patronage as we journey through the times characterized by change, challenges and enthusiasm.

Sincerely,

Prof RK Mishra Director, IPE

# **HIGHLIGHTS OF THE YEAR**

#### **NBA Accreditation**

Academic excellence and the qualitative content of IPE's well crafted PGDM Programs have gained recognition by the National Board of Accreditation. The team of experts from the National Board of Accreditation under the chairmanship of Dr DK Banwet, IIT Delhi and with Prof Bansal (Punjab University), Dr Alok Sherry Mohan (NIFM), Prof Madhu Vij (FMS), Prof Sanjiv Mittal (IP University) and Dr Rajneesh Chauhan (FORE school of Management) visited IPE in December 2015 for inspection. Based on their assessment reports, three of IPE's programs viz. PGDM, PGDM-BIF and PGDM-IB have been granted the accreditation from NBA, marking a milestone in IPE's long term management education programs.

#### **PIO Status by AICTE**

Institute of Public Enterprise (IPE) was granted the Persons of Indian Origin Status (PIO) by AICTE. The PIO status would permit IPE to admit students in the category of Foreign Nationals, Persons of Indian Origin and Children of Gulf Residents to the various PGDM courses offered by the Institute.

#### **NIRF Rankings**

The National Institutional Ranking Framework (NIRF) was approved by the MHRD and launched by Honourable Minister of Human Resource Development on 29 September 2015. This framework outlines a methodology to rank institutions across the country. The methodology drew from the overall recommendations and broad understanding arrived at by a Core Committee set up by MHRD, to identify the broad parameters for ranking various universities and institutions. The parameters broadly covered "Teaching, Learning and Resources," "Research and Professional Practices," "Graduation Outcomes," "Outreach and Inclusivity," and "Perception". India Rankings – 2016 based on this framework were released on 4 April 2016. Institute of Public Enterprise (IPE) got 38<sup>th</sup> position (All Over India in Management Category) in the NIRF rankings announced by Ministry of HRD, Govt of India.

#### **IPE-FTAPCCI** Lecture

Prof Sukhadeo Thorat, Chairman, ICSSR delivered the IPE-FTAPCCI lecture on 'Inclusive Growth' at FTAPCII Auditorium. Prof Thorat, the former Chairman, University Grants Commission, is a renowned scholar, globally known for his work on social sector development, harmonious development, inclusive growth, labour market reforms and contribution of innovation and research in a transforming socioeconomic and political economy. Prof Thorat in his lecture dwelt on the nature and rate of economic growth in independent India, its sectoral composition, its comparison with international economy and the policy measures that could obviate impediments in the growth path and ensure a sustained and secular increase in growth over the next three decades taking India to the level of China and over the years leaving China behind India. The distinguished lecture was organized under the auspices of Institute of Public Enterprise and Federation of Telangana and Andhra Pradesh Chambers of Commerce & Industry.

## **Think Tank**

Institute of Public Enterprise (IPE) has been Ranked as a Top Environment Policy Think Tank by TTCSP Survey of University of Pennsylvania. The Think Tanks and Civil Societies Program (TTCSP) of the Lauder Institute at the University of Pennsylvania conducts research on the role policy institutes play in governments and civil societies around the world. Often referred to as the "think tank's think tank", TTCSP examines the evolving role and character of public policy research organizations. The TTCSP works with leading scholars and practitioners from think tanks and universities in a variety of collaborative efforts and programs, and produces the annual Global Go To Think Tank Index that ranks the world's leading think tanks in a variety of categories. Think Tank Index is used by academics, journalists, donors and the public to locate and connect with the leading centres of public policy research around the world.

Manthan Samvaad

IPE students & faculty participated in the Seminar "Manthan Samvaad" which was held at JRC Conventions & Trade Fairs, Hyderabad. Manthan is a forum to promote public discourse. It aims to promote vibrant, meaningful, intelligent conversations in many ways. It is one-of-its-kind initiatives in the country which aims to engage citizens from all walks of life. In 11 years, since 2005, it has hosted over 190 talks by Thought Leaders from across the world, on the widest variety of subjects. Manthan is apolitical, non-partisan, and a voluntary initiative.

#### Social Science Research in India - Status, Issues and Policies

Volume on 'Social Science Research in India – Status, Issues and Policies' was released on 5 November, 2016 by the Honorable Minister of State for HRD, Gol and the first copies were received by the authors of the various chapters from the Minister. Dr RK Mishra, Director, IPE received the copy of the edited volume for IPE's contribution on the chapter 'Sources of funding for social science research in India' jointly authored with Dr Jayasree Raveendran, Research Coordinator, IPE. The Institute of Public Enterprise was part of a comprehensive study commissioned by the International Development Research Centre (IDRC) and the Indian Council of Social Science Research (ICSSR) on 'Social Science Research in India: Status, Issues and Policies'. The year-long study has come out in the shape of an edited volume by Dr. Sukhadeo Thorat, Chairman, ICSSR and Dr Samar Verma, Sr Think Tank Specialist, IDRC, which was released during the 2nd conference of the 'Asian Social Science Research Council, France,' UNESCO on 5 November, 2016.

#### **CSR in Community Development**

National Institute of Rural Development & Panchayati Raj (NIRD & PR) organised a one-month long training program on "Corporate Social Responsibility (CSR) in Community Development" during 28 November - 25 December, 2016 Sponsored by ITEC. Twenty-two nominees from the 15 developing nations namely India, Afghanistan, Bangladesh, Egypt, Ethiopia, Ghana, Guyana, Mauritius, Myanmar, South Sudan, Sri Lanka, Tanzania, Uganda, Uzbekistan and Zimbabwe participated. IPE was requested to host them for a day on 18 December, 2016 to discuss the CSR tools and techniques in planning and effective management of rural and social issues across the countries. The event at IPE was coordinated by Dr Shulagna Sarkar and was organised under the Centre for CSR at IPE.

# SearRESEARCH & CONSULTANCY PROJECTS

# **Completed Projects**

- A Study on the Impact of Agrarian Crisis on Migration of Farmers / Farm labour in Andhra Pradesh, sponsored by ICSSR. The Principal Investigator for the project was Dr PS Janaki Krishna
- Effects of Public Expenditure on Growth in India sponsored by UGC. The Principal Investigator for the project was Dr Inder Sekhar Yadav
- Sources of Funding for Social Science Research in India sponsored by IDRC and ICSSR. The Principal
   Investigator for the project was Dr Jayasree Raveedran
- Duties of Directors: International Comparison, sponsored by NFCG. The Principal Investigator for the project was Ms J Kiranmai
- Business Plan for Telangana Irrigation Development Corporation, sponsored by TSIDC. The Principal Investigator for the project was Ms J Kiranmai
- Impact evaluation Study of Watershed Projects Telangana under the PM's Distress District Package" funded by NABARD. The Principal Investigator for the project was Dr Anupam Dubey Mohanty
- Impact Evaluation of TPCIL. The Principal Investigator for the project was Dr Shulagna Sarkar
- · CSR evaluation study for NLC. The Principal Investigator for the project was Dr Shulagna Sarkar

## Ongoing

- Corporate Social Responsibility A study in hazardous sector w.r.t. oil, gas and mining sector, sponsored by ICSSR. The Principal Investigators for the project are Prof RK Mishra and Dr Shulagna Sarkar
- Engendering Gender Diversity at workplace, sponsored by ICSSR. The Principal Investigator for the project is Dr KV Anantha Kumar
- Effective corporate governance and social responsibility for sustainable business, sponsored by ICSSR. The Principal Investigators for the project are Dr Shulagna Sarkar and Ms J Kiranmai
- Social Marginalization of Women Textile Workers A study on the Textile & Garment Clusters at Coimbatore, Tirupur, Ahmedabad & Surat, sponsored by ICSSR. The Principal Investigator for the project is Dr M Karthik
- A Study on Water Resource Management: Post Liberalization Issues and Challenges in Transforming Rural Andhra Pradesh and Telangana, sponsored by ICSSR. The Principal Investigator for the project is Dr Anupam Dubey Mohanty
- Effectiveness of e-governance initiatives through social media: A study w.r.t. southern states, sponsored by ICSSR. The Principal Investigator for the project is Dr AS Kalyana Kumar
- A Study on Impact of Faculty Development Program on Quality of Teaching in Management Education: A Special Reference to Andhra Pradesh, sponsored by UGC. The Principal Investigator for the project is Dr Ch Lakshmi Kumari

- Micro Finance Institutions as a way towards Financial Inclusion A Study on Select Districts of Odisha Enterprises: A Case Study of NTPC, sponsored by UGC. The Principal Investigator for the project is Dr Swayamprava Mishra
- Training Manual for TSPA. The Principal Investigators for the project are Dr A Sridhar Raj and Mr S Satish Kumar
- Impact evaluation of "National Food Security Mission in Karnataka" (KEA). The Principal Investigator for the project is Dr V Anji Raju
- A Study on Environmental Sustainability Practices in Public Enterprise: A case study of NTPC. The
   Principal Investigator for the project is Dr PS Janaki Krishna

#### **New projects**

- Study on Variable Compensation in Public, Private and other Sectors within and outside India, sponsored by DPE. The Principal Investigators for the project are Dr Punam Singh, Dr P Geeta, Ms J Kiranmai and Dr Shulagna Sarkar
- Study of Stakeholder Engagement for NLC Ltd. The Principal Investigator for the project is Dr Shulagna Sarkar
- Evaluation of Telangana State Industrial Project Approval Self Certification System (TS-iPASS), sponsored by Planning Department, Govt. of Telangana. The Principal Investigators for the project are Dr P Geeta, Dr Usha Nori, Dr PS Janaki Krishna and Dr Sandeep Kumar Kujur
- Excise manual encompassing enforcement activities at field level including documentation and reporting for Department of Prohibition & Excise, sponsored by Govt. of Andhra Pradesh. The Principal Investigator for the project is Dr V Srikanth
- Planning and functioning of new prohibition & excise Academy at Samalkot, East Godavari district, for Department of Prohibition & Excise, sponsored by Govt. of Andhra Pradesh. The Principal Investigator for the project is Dr V Srikanth
- A Study on Manpower Planning for Telangana State Beverages Corporation Limited and is sponsored by Govt. of Telangana. The Principal Investigator for the project is Dr V Srikanth



# **RESEARCH CENTRES AND THEIR ACTIVITIES**



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**Members** Prof CS. T Anil Kumar Email: anilkumar@ipeindia.org

Ms B Deepa Research Associate Email: deepa@ipeindia.org

## Centre for Corporate Governance (CCG)

CCG was set up with an objective to promote understanding of corporate governance issues and its impact on institutions. The centre aims to build and disseminate knowledge of Corporate Governance (CG) through its research, publications, seminars and conferences. CCG provides consultancy services to government organizations, public and private sector companies and NGOs in implementing the highest standard of CG practices.

The centre has received accreditation from NFCG, MoCA to provide leadership training to directors, conduct research and build capacities. During 2010, ONGC instituted a Chair on Corporate Governance entitled 'ONGC Subir Raha Chair on Corporate Governance' to study corporate governance practices and standardize the existing body of knowledge and disseminate the information to all the stakeholders.

#### **Research and Consultancy Projects**

During the year 2016-17, CCG undertook the following research projects:

- A Study on Effective Corporate Governance and Social Responsibility for Sustainable Business, sponsored by ICSSR, Gol.
- Duties of Directors: International Comparison vis-à-vis India, sponsored by NFCG, MoCA, Gol.

#### **Training Programs, Workshops and Conferences**

During the year 2016-17, CCG conducted the following programs:

- Two Board Orientation Programs one on 12-14 September, 2016 and the other on 7-9 November, 2016
- One-day Workshop on Corporate Governance for Senior Executives of NMDC on 15 December, 2016
- · ONGC Workshop 'Corporate Governance on Upstream Oil Industry'
- 8<sup>th</sup> International Conference on Corporate Governance: Governance, Sustainability and Responsibility held during 19-20 January, 2017, sponsored by ICSSR, MoHRD, Gol
- Two-day international conference on 'Gender and Management: Issues and Challenges', organised by BIMTECH, Bhubaneswar and IPE, Hyderabad in collaboration with University of Ljubljana, Slovenia at Bhubaneswar during 4-5 January, 2017

#### Journal

CCG publishes an half-yearly journal 'Indian Journal of Corporate Governance' to provide a forum for discussion and exchange of views by the policy makers, practitioners and academicians on issues of Corporate Governance. The journal is co-published with SAGE Publications India Pvt Ltd.



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#### Members

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# Centre for Corporate Social Responsibly (CCSR)

CCSR was set up to promote training, research, consultancy assignments and document case studies in thrust areas of Corporate Social Responsibility (CSR). The Centre works on the existing body of knowledge, systems, structures, models and mechanisms associated with different CSR initiatives. It also provides a platform for discussing CSR guidelines and the latest developments in the field.

An NLC Chair has been instituted at the CCSR to carryout customized work on CSR.

#### Research and Consultancy Projects

During the year 2016-17, CCSR has taken up two research projects and two consultancy projects.

- Study of the CSR in Hazardous Sectors with reference to Oil and Gas and Mining Sector in India.
- Effective Corporate Governance and Corporate Social Responsibility for Sustainable Business.
- CSR: A comparative view of Public and Private sector companies in India.
- CSR Validation and Impact Assessment of the CSR initiatives of TPCIL and NCCPPL (Sembcorp), 2016.
- Evaluation report on CSR and Sustainability activities of NLC, Neyvelli.

#### **Training Programs, Workshops and Conferences**

A two day International conference on CSR was organized during 2-3 Feb, 2017 at the IPE Shamirpet Campus under the aegis of NLC chair sponsored by ICSSR and supported by NMDC. The conference chair was Prof RK Mishra and the conference convenor was Dr. Shulagna Sarkar.

#### Publications

CCSR has brought out many publications during 2016-17. Some of them have been indicated below:

- Mishra, RK. and Sarkar, S., (Eds) (2017) 'Corporate Social Responsibility' Driving a sustainable future' Edited book published by Academic Foundation, New Delhi.
- Chandra, D. (2017) Role of Corporate Social Responsibility and sustainability in the SME Sector, In: Mishra, R.K. & Sarkar, S. (Ed) 'Corporate Social Responsibility' Driving a sustainable future', New Delhi: Academic Foundation.
- Sridharaj, A. (2017), Looking Beyond CSR: The Socially Oriented Enterprises (SOEs) Way, In: Mishra, R.K. & Sarkar, S. (Ed) 'Corporate Social Responsibility' Driving a sustainable future', New Delhi: Academic Foundation.





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## **IPE Case Research Centre (CRC)**

The IPE Case Research Centre (CRC) has been established in March, 2017 and it is affiliated to Library Department of Institute of Public Enterprise, Hyderabad. The CRC is committed to the advancement of learning and teaching in business education and strives to promote leading management thinking through cases.

The case study centre of IPE has been involved in writing case studies for the benefit of public and private sector enterprises. The case studies are written in such a manner that they are beneficial for the executives during the training programs and also the PGDM students. The case studies are written on the basis of primary information collected from the executives and they are fine tuned to suit participants' needs. The students are also encouraged to try their hands on case study writing in different areas like HR, Marketing, Operations and Finance.

The objectives of IPE Case Research Centre (CRC) are:

- To address a growing demand for research and instructive materials relating to business
- To establish a repository of context-rich cases drawn from a vast range of industries and disciplinary areas.
- To document the past and present cases of IPE.
- To collaborate with other universities in order to utilize IPE cases.

The case study centre also organizes a case study competition among the students to promote management case study writing. The competition is multidisciplinary where the students from different specializations team together to write the case studies. The case studies written by the students are screened by the faculty members. The case studies thus selected are sent to different evaluators in the industry for rating. The three best case studies are rewarded.

The case study centre intends to conduct a national level case study conference to promote writing case studies to be used in the classes. The conference is supposed to bring together the case study teachers on a single platform and share their perspectives on case study teaching and writing.

The activities of the centre include Writing Case Studies, Conducting Case study Workshop, Organizing Case writing Competition and Publication of IPE volume of case studies.



**Dr P Geeta** Centre Head Email: pgeeta@ipeindia.org

**Mentor** Shri K Madhava Rao, IAS (Retd) President - BoG, IPE

#### Members

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# Centre for Governance and Public Policy (CGPP)

The Centre for Governance and Public Policy (CGPP) was set up with an objective to undertake research, consulting and training in the areas of governance and public policy. Since its inception, CGPP has done extensive work with Government of India, various State Governments and international organisations on issues of public policy and governance. CGPP provides capacity building and training programs on specific tools and techniques in participatory governance mechanisms for government institutions, public enterprises and NGOs.

#### **Research and Consultancy Projects**

#### During the year 2016-17, CGPP has taken up the following projects:

- A project on "Evaluation of Telangana State Industrial Project Approval & Self Certification System (TS-iPASS)" was taken up by the centre. The study evaluates the state government's initiative on ease of doing business and adoption of e-governance to simplify industrial approval process. The project was funded by Planning Department, Government of Telangana. As part of the project work, extensive discussions are being held with various stakeholders from demand and supply side for assessing the impact of the system.
- CGPP took up a study on Variable Compensation in Public, Private and other Sectors within and outside India. The project was funded by the Department of Public Enterprise, Government of India. The focus of the study was to analyze the present system of incentives through PRP, the implementation of bell curve, cap on incentives linked to profitability and suggest a methodology for performance evaluation of CPSEs and incentives for CPSE officers and employees linked to their performance with the objective of increasing CPSE productivity and profitability and also, turn-around of loss making CPSEs.

#### Awards and Achievements

• CGPP was awarded a research grant by Indian Council of Medical Research (ICMR), Govt. of India. The project focuses on social, cultural determinants of health and equity. The project is investigating towards establishing connections between social determinants of health and outcomes. The Principal Investigator of the project is Dr Anand Akundy.

#### Journal

The centre brings out a bi-annual journal, 'Journal of Governance and Public Policy' which focuses on key themes of public policy & governance. Contributions in the form of articles/research papers/ emperical papers/case studies coming from national and international researchers and policy makers have been well accepted by academia, policy makers and others.





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# Centre for Energy Economics (CEE)

The Centre for Energy Economics (CEE), previously known by the name Centre for Infrastructure Policy and Regulation (CIPR) has been established to strive to undertake research in the following areas:

- Promotion of energy efficiency in the area of residential lighting, commercial buildings and Industry
- The issues related to anti competitive conduct in the energy sector with a focus on power sector
- Reforms in power sector, with a focus on renewable sources of energy
- Emerging issues of Oil and Natural Gas
- Inviting Occasional Papers: The institute would invite papers from the various stakeholders, more so from the personnel in the higher echelons of regulatory bodies, such as the electricity regulatory commissions, academicians who are involved in the research in

this area from reputed educational institutions of the country. In the long term, the institute by using its network would also invite papers from internationally renowned academicians.

- Writing articles and research papers for peer reviewed journals.
- Publication of book: CEE would also endeavor to publish a book in the next one year. The tentative title of the book is 'Twenty five years of power sector reforms Achievements and Challenges Ahead'.
- Round Table: The round table discussions would be of duration of two to three hours. The round table would be an intensive discussion and participatory, wherein, the target audience would also participate. The topics for discussion would be energy efficiency, renewable sources of energy etc.

#### Publications

- An article was published in the Journal of Infrastructure Development, (June 2012) titled 'Public Private Partnership in Power Sector A Focus on Ultra Mega Power Projects.
- An article was published in December 2014 issue in Journal of Infrastructure Development, titled 'Does NTPC Have a Dominant Position – A Critical Analysis.
- An article titled 'Can Solar Power Get a Place in the Sun' was published in Financial Express date: June 7<sup>th</sup> 2016.
- CEE since its inception has complied a broad spectrum of articles on various issues of energy sector, that appeared in national and international journals.

#### Journals

The centre brings out two bi-annual journals namely 'The Journal of Economic Policy and Research' and 'Journal of International Economics'.

- Journal of International Economics is devoted to publication of professional and academic research involving original works of high quality. It aims to publish original, empirical and theoretical research papers/articles/case studies in all the areas of international economics.
- Journal of Economic Policy and Research provides an opportunity for discussion and exchange of findings across the broad spectrum of scholarly opinion in order to stimulate theoretical, empirical and comparative studies in the context of economic policy and research, both in India and abroad.



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## **Centre for Sustainable Development (CSD)**

The 'Centre for Sustainable Development' (CSD) has been set up at IPE in the year 2012-13, with a focus on promoting adoption of sustainable environmental, social and economical practices. IPE has multidisciplinary and multifarious expertise in this domain. The centre aims to promote education, training, research and consultancy assignments and document case studies in thrust areas of 'Sustainable Development'(SD).

The objectives of the Centre for Sustainable Development (CSD) are:

- To review the 'State-of-the-art' on Sustainable Development and study its impact on society
- To promote 'Academia Industry' interaction to integrate the existing body of knowledge, systems, structures, models and mechanisms associated with different SD initiatives and suggest solutions towards SD
- To document and disseminate successful case studies and the lessons learnt in thrust areas of 'SD'
- To act as a referral point for both public and private sectors in disseminating information to various stakeholders including policy makers about the significance of SD and the latest developments

#### **Research and Consultancy Projects**

- Sustainability Reporting Case study on ECIL. The project was sponsored by Obama Singh Grant
- Sustainability Reporting Case study on SCCL. The project was sponsored by Obama Singh Grant
- · Velchal watershed impact assessment. The project was sponsored by NABARD
- Water Resource Management: Post Liberalization Issues and Challenges in Transforming Rural Andhra Pradesh and Telangana. The project was sponsored by ICSSR
- · Sustainability Reporting Case study of NTPC. The project was sponsored by SRC ICSSR
- · Verification of ODF Villages. The project was sponsored by Swaccha Andhra Corporation

#### **Training Programs, Workshops and Conferences**

- Conducted a two-day National Conference on Climate Change and Sustainable Development: Issues, Challenges and Opportunities during 23-24 March, 2017
- Conducted first Southern Social Science Congress on 'New Paradigms in Social Sciences Research for Sustainable and Prosperous Future' during 23-25 March, 2017
- Conducted Research Methodology Program for Ph.D Scholars in Social Sciences during 15-25 March, 2017

#### Awards and Achievements

- "The Centre is recognized as a 'Top Environment Policy Think Tank' by the survey of the Think Tank Civil Society
  Program from the University of Pennsylvania". This category is dedicated to the leading environmental
  policy institutions of the global community. The top think tanks in this category provide superior innovative
  research and strategic analyses on various environmental issues that are of significance on a global level
- Dr PS Janaki Krishna and Dr Ch Lakshmi Kumari were awarded "BEST TEACHERS" by Telangana Government
- Dr PS Janaki Krishna and Dr Ch Lakshmi Kumari were selected as National Level Assessors for Sustainable
   Development by NIRDPR
- · Dr Anupama Dubey Mohanty has been awarded ICSSR Post-Doctoral Fellowship



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#### Members

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## Centre for State-Owned Enterprises, CPSEs / SLPEs Database & Disinvestment (CSDD)

The Centre for State-Owned Enterprises, CPSEs / SLPEs Database © Disinvestment (CSDD) seeks to concentrate on broad issues of the public enterprises with special emphasis on disinvestment, autonomy and accountability, state ownership and competitive neutrality in public enterprises.

This centre seeks to augment its technical resources through building up of data bank pertaining to Central and State Level Public Enterprises, bring out publications and continuously update literature on Central and State-owned Enterprises in India and abroad.

This centre works on various issues like turnaround, restructuring, closure, mergers of the enterprises and listing of enterprises in stock markets. By and large, the focus of centre's research represents a comprehensive and inter-disciplinary initiative in the aforementioned areas which is diversified in content and coverage by including policy issues and reforms at the state, inter-state and national levels. The centre also seeks to conduct Conferences, Workshops, Seminars and Memorial Lectures on a wide range of contemporary policy issues of Public Sector Enterprises which constitute a significant part of the academic activities of the centre. Eminent scholars as well as young researchers will be invited to participate in such events.

The databank captures information on:

- Financial Parameters (includes items in balance sheet, profit and loss account / income and expenditure)
- Production Details, Capacity Utilization, Technology Innovation / R&D, Human Resource, Corporate Governance Fields and Manpower
- Broad Structures
- · Stock Market Information for listed companies

The centre is also assisting the IPE management students for their summer internships and long-term projects. The database from the Centre is also being used for classroom exercises.

#### Publications

- · Brought out working paper on "Performance of Road Transport Corporations in India"
- · Brought out OECD Working Paper on"State Owned Enterprises in India"

#### Journal

The Centre brings out an half-year journal, which is also the flagship journal of the institute, namely **The Journal of Institute of Public Enterprise** which is devoted to publication of professional and academic research on the policy and functional facets of public sector enterprises and public systems in India and abroad. Studies on the growth, working, performance, contribution, problems and alternate models of public policy & enterprises form the core of the journal.

# **DOCTORAL PROGRAM**

#### **Overview**

The Ph.D. program of the Institute of Public Enterprise is one of the oldest and largest in the field of social sciences. IPE is recognized as a 'Centre of Excellence' for doctoral studies by the Indian Council of Social Science Research (ICSSR), Ministry of Human Resource Development, Government of India. The research wing of the Institute is complemented with a strong faculty contingent and a number of Ph.D. research scholars, sponsored by ICSSR and IPE, who work on various fields of management and social sciences as well as on identified thrust areas of research.

#### ICSSR Institutional Doctoral Fellowship

Under the aegis of ICSSR, IPE offers ten Doctoral Research Fellowships in Social Sciences each year. This program is designed to equip students and teachers for careers in education and research.

IPE's PhD program is recognized by ten Indian universities: Osmania University, Jawaharlal Nehru Technological University, University of Hyderabad, Utkal University, Andhra University, Sri Krishna Devaraya University, Sri Venkateswara University, University of Mysore, Symbiosis International University, Adikavi Nannaya University.

So far 75 candidates have completed their PhD from IPE and 10 more are presently registered for the award. Some of them were funded by ICSSR and IPE through ordinary and pay-protected fellowships.

## Ph.D. Admissions

The interviews for PhD admissions for ICSSR fellowships were held during March 2017. Ten research scholars have been admitted into the program (2016-17 Batch) and they are currently pursuing PhD under the ICSSR fellowship scheme. These scholars are pursuing their PhD in the disciplines of commerce, management, economics, education and other social sciences from Osmania University, Sri Krishna Devaraya University, Sri Padavathi Mahila Viswavidyalayam, Anna University, University of Madras, Bangaluru University and Maulana Azad National Urdu University.

## **Doctorates Awarded**

- Mr P Kishan Rao, for the thesis titled "Marketing Study of Mulkanuru Women's Cooperative Dairy".
- Mr S Vivek: A Comparative Study of Employee Retention in Public & Private Sector Banks of Telangana State" Publications of Research Scholars.

# PUBLICATIONS BY FACULTY DURING THE YEAR

## Books & Book Chapters

- RK Mishra, SS Murthy and J Kiranmai (2017). Financial Inclusion in India: Status and Challenges. In: Financial Inclusion in India, Ed. Volume (In progress), Academic Foundation.
- RK Mishra, Ch Lakshmi Kumari (2017). Climate Change and Sustainable Development: Global Perspective, Academic Foundation.
- RK Mishra and Jayasree R (2017). Sources of funding for social science research in India. In: Sukhdeo Thorat and Samar Verma, Social Science Research in India – Status, Issues and Policies, Oxford University Press.
- Mishra and Sarkar (Eds) (2017). Corporate Social Responsibility Driving a Sustainable Future, Academic Foundation.

#### **Research Papers and Articles Published in Journals**

- RK Mishra and Geeta Potaraju (2016). MoU System in India: A Study on Corporate Governance Practices, Psychology Research, Vol. 6, No. 9.
- RK Mishra, PS Janaki Krishna, Anupama Dubey Mohanty, Maschendar Goud & Lakshmi Kumari (2016). Understanding Local Dimensions of Migration: A Case Study of Adilabad District in Andhra Pradesh, Contributions to Indian Social Science Congress, Vol.35, No.3-4, July-December.
- Sridhar, A. and Sarkar, S. (2016) Relation Development: A Tool to Sustain Students Interest in Learning, Training and Development Journal, Vol 7. No. 1.
- Sarkar, S. and Lute, P. (2016) Empowerment A Tool for Creating Indispensable Employees in the Disposable World – A View of The Banking Sector of Nagpur, Maharashtra. International Journal of Latest Technology in Engineering, Management & Applied Science, Vol.5, No.7.
- AV Bala Krishna and V Srikanth (2016). The Impact of Internet on Brand Building, Journal of Marketing Vistas, Vol.6, No.2.
- Mahapatra, M. S., Alok, S. & Raveendran, J. (2016). Financial Literacy of Indian Youth: A Study on the Twin Cities of Hyderabad–Secunderabad, IIM Kozhikode Society & Management Review.
- Mahapatra, M. S. & Dutta, S. (2016). Determinants of Sustainability of Microfinance Sector in India. Journal of Rural Development, Vol.35, No (3),
- Sarkar, S. (2017) Enhancing performance through performance Contracting The Indian Government approach, International Journal of Indian Culture and Business Management, Vol 14.

## **Papers Presented in Conferences and Seminars**

- Shaheen submitted a research paper at the PAN IIM World Management Conference Dec 13-15, 2016, on "A Study on UN Sustainable Development Goal" Peace and Human Security: Race towards meeting the 2030 Agenda"
- Mousumi Singha Mahapatra and Jayasree Raveendran submitted a paper titled 'Role of Mental Accounting and Financial Cognition Process on Personal Financial Planning' in COSMAR 2016 during November 11-12, 2016, IISc Bangalore.
- M Meher Karuna and MLN Rao, presented a paper titled 'Value, the core element to seize brand switching' at the conference on 'Brand Management' organised by IIT, New Delhi, during April 16-17, 2016.
- Mousumi Singha Mahapatra and Jayasree Raveendran, presented a paper titled 'Role of Self Control and Money Attitude in Personal Financial Planning' at the International Conference on Financial Markets and Corporate Finance, during 12-13 August, 2016, IIT Madras.
- Anupama Dubey Mohanty and V Anji Raju presented a paper titled 'Status of Migrated Farm Laborers: A Comparative Study of Vishakhapatnam and Mahaboobnagar Districts' at the XI<sup>th</sup> Deccan Geographical Society, Indian International conference on Geospatial solutions to Urban and Regional Environmental Issues hosted by Centre for Advanced Study, Department of Geography, Osmania University, Hyderabad, during 27-29 September, 2016.
- Anupama Dubey Mohanty presented a paper in X<sup>th</sup> Deccan Geographical Society, India International Conference on 'Geospatial Solutions to Urban and Regional Environmental Issues', during 27-29 September, 2016 at Hyderabad.
- Geeta Potaraju and RK Mishra, presented a paper 'Empowering Local Communities through Social Accountability Mechanisms: Piloting Community Scorecards in Health Service Delivery', at 'International Seminar on Gendering Qualitative Methods: People, Power and Place', during 12-13 December, 2016, Manipal University, Manipal.
- Anupama Dubey Mohanty presented a paper in the X<sup>th</sup> International Geographic Union Conference on "'Urbanization, Health & Well Being and Sustainable Development Goals" Jointly organised by International Geographic Union (IGU), during 17-19 March, 2017 at Osmania University, Hyderabad.
- Anand Akundy Chaired a few sessions and colloquium in the International Social Science Conference and the ICSSR research methodology course, during 15-25 March, 2017, Institute of Public Enterprise, Hyderabad.



# NATIONAL AND INTERNATIONAL CONFERENCES

## National Conclave of Heads & Senior HR Executives

There has been a paradigm shift in the agenda of HR executives. Recent Governmental priorities throw many new challenges for HR professionals especially in the areas like 'Skill Development', 'Performance Management', 'Inclusive Growth' etc. Among the nine Business Responsibilities (BR) listed in the Guidelines issued by the Ministry of Corporate Affairs (2011), the vital commitments of every organization fall within the responsibility domain of HR department. Similarly HR metrics covered in various guidelines issued by the Department of Public Enterprises throw a lot of challenges to the HR executives in public sector enterprises. Shouldering the multiple people management responsibilities right from recruitment to retention of talent calls for a portfolio of skills at the disposal of HR functionaries. To this end, Institute of Public Enterprise organized a "National Conclave of Heads & Senior H R Executives" which was held at Hotel Marigold, Hyderabad during 27-28 May, 2016.

The objective of the Conclave was to provide a common platform for the heads/senior HR executives to share their invaluable experiences and the best practices being followed to face the challenges of current complex corporate world through focused group discussions that could provide a blueprint for others to follow, apart from benefiting the participants.

The key issues for deliberation included (a) need for refining the systems of PMS & PRP, before formulating the policy decisions by the next pay committee, in regard to the forthcoming revision of pay and allowances to the employees of CPSEs due from 1/1/2017 (b) Training Need Assessment and Evaluation of Effectiveness of Training in a more systematic manner (c) CSR (d) HR Branding.

Dr RK Mishra IPE Director Chaired the Inaugural session. Sri V B Fadnavis, Regional Executive Director NTPC Ltd inaugurated the Conclave; Dr. N K Raju Executive Director of Bharat Dynamics Ltd released the Souvenir brought out on this occasion. There was an active participation from the participants in all the four technical sessions.

The main sponsor of this Conclave was NTPC Ltd and co-sponsors included NMDC Ltd, Bharat Dynamics Ltd, and Power Grid Ltd.



# 4<sup>th</sup> International Conference on Diversity in Management – Development of Women Executives

The government of India had rightly recognized the potential of women and given a call to harness their talent to engender organizational excellence. The companies Act 2013 mandates that women directors need to be appointed in certain classes of



companies. It is thus apparent that gender diversity is acquiring top of the agenda status in the society. A portfolio of skills including, interpersonal skills, negotiating skills, conflict resolution skills, change management skills etc., would serve women in good stead. The absence of these skills amongst women, in some cases, makes their movement up the career path difficult. In this backdrop, the 4<sup>th</sup> International Conference was organized by Institute of Public Enterprise for deliberating the leadership needs of women executives during 16-17 December, 2016. The program discussed the following vital issues relating to leadership development among women executives in all sectors of our economy. Skills to navigate the complex competitive landscape, common business challenges & career-building opportunities, developing confidence and leadership acumen, ability to balance career and personal aspirations, Corporate Social Responsibility and role of women executives, Corporate Ethics and role of women executives. Around 50 participants attended this program. The sponsors for this program include RCF, TSIIC, NTPC Ltd, Northern Coal Fields Ltd, LIC and Dena Bank.

The inaugural session was chaired by IPE Director Prof. R K Mishra. The guests of honour included (1) Smt Swati Lakra, IPS, Additional Commissioner (Crimes) TS (2) Sri EVN Reddy Vice Chairman & MD TSIIC Ltd (3) Sri PK Joshi Director (HR) HPCL (4) Smt K Sri Lakshmi – Deloitte. During the inaugural session the "Women of Excellence Awards 2016" were presented.

# 8<sup>th</sup> International Conference on Corporate Governance: Governance, Sustainability and Responsibility

The Centre for Corporate Governance, Institute of Public Enterprise organized the 8th International Conference on Corporate Governance: Governance, Sustainability and Responsibility during January

19-20, 2017 at Shamirpet Campus, Hyderabad in collaboration with Accounting Research Institute(ARI), University Teknologi Mara, Malaysia, and sponsored by Indian Council for Social Science Research (ICSSR). The conference was inaugurated by Mr. LVV Iyer, Corporate Lawyer and Prof JP Sharma, Dean, Director,



IMS, Ghaziabad. During the inaugural address Mr LVV lyer highlighted the need of CG. He further emphasized on giving greater push to stabilize governance system in the economic scenario to overcome corporate scandals.

The conference created a platform for exchange of ideas and opinions among academia, corporate, researchers and other experts from India and abroad to attract attention of the recent developments in the area of Corporate Governance, trends and future challenges. The increased awareness and visibility of corporate governance standards witnessed grappling with the issue on innovations of best corporate



governance practices. We have witnessed a vast expansion on the range of issues and challenges taken up by boards, board committees, corporate performance, best practices, benchmarking, etc. Broadly the conference revolved around the main theme i.e. CG challenges and trends, further focusing on sub-themes which would support to achieve the main theme discussed in five technical sessions. Participants from different parts of the world and across the country deliberated and discussed on the various facets of corporate governance such as gender diversity on board, executive compensations, fraud incentives ratios, monitoring factors and earnings, management in Public sectors, sustainability reporting, audit committee structures, firm performance and corporate governance, etc.

#### 4<sup>th</sup> International Conference on Corporate Social Responsibility

There is a growing realization that long-term business success can only be achieved by companies that recognize corporate social responsibility (CSR) as part of the process of wealth creation and as

providing a competitive advantage. The conference aims at discussing CSR in the existing perspective and future outlook with focus on lighting up the challenges and the best practices in CSR. To this end, The Centre for Corporate Social Responsibility (CCSR) at Institute of Public Enterprise, Hyderabad under the



aegis of NLC Chair on Corporate Social Responsibility organized a two day Conference on Corporate Social Responsibility during 2-3 February, 2017 sponsored by ICSSR. The objectives of the conference were to discuss the existing practices and future prospects of Corporate Social Responsibility in a globalized economy, highlight the 'Best Practices in CSR' in the context of business sustainability, discuss implementation models and structures that can be used in all sectors of industry, explore ways of aligning CSR to the business agenda for sustainability and create awareness of the latest thinking on CSR and governance issues as a driver of change, innovation and sustainable profit. Prof RK Mishra, Chair Professor, NLC Chair on CSR at IPE was the Conference Chair and Dr Punam Singh and Dr Shulagna Sarkar were the Conference Conveners.

## **AACSB Deans Conference**

Prof S Sreenivasa Murthy, Dean and Head (Placements) represented IPE at 2017 Deans Conference organized by AACSB International during February 5-7, 2017 at New Orleans, USA on the theme 'Connecting Leaders, Cultivating Change'. It was a premier event for shaping the future of management education, where than 600 business school deans from over 50 countries attended.



The conference was packed with engaging sessions along 4 interactive learning tracks: engagement with business, financial strategies, innovation and leadership. The event hosted 7 affinity group meetings and provided an opportunity to network with business school deans as well as engage in conversations about transforming business education and the process of AACSB accreditation. After the conference, Dr Murthy also visited NOVA University and University of Miami located at Fort Lauderdale and Miami respectively.

## Startupedia 2017

Startupedia 2017 marks the fourth season of Startupedia, organized and hosted by Institute of Public Enterprise, Hyderabad during 16-17 February, 2017. The program was hosted in association with our

fourteen partners. This program has evolved as a platform for grooming all the budding entrepreneurs and promising startups to turn their great ideas into feasible solutions. The 37 hour full mentored B-Plan Pitch saw a huge participation from startup enthusiasts (Graduates, Post Graduates and working professionals), investors, venture capitalists and incubation centres across the country.



Official Promoters: SIDBI, South

Eastern Coalfields Ltd, Orient Cement, IDBI Bank, State Bank of Hyderabad, HSE Securities Ltd and Ink-N-Paper. Official Media Partners: Your Story, The New Indian Express and Fever 94.3FM. Official Knowledge Partners: TIE Hyderabad, 50K Ventures, Hyderabad Angels, CLO Work and Chatur Ideas.

In all, the event received over 257 registrations from some of the best institutions and working professionals across India. Out of these 78 teams were shortlisted to present their ideas to the jury. B-Plans from various sectors, industries and segments were refined and presented such as, Mechanic aggregator, Online platform for connecting manufacturing industries, Online waste management, Fashion segments, Emotional intelligence, Local GPS apps, Health care, Agricultural services to avoid intermediaries and Pooling photographers at one place and connecting them to customers on a single platform to name a few.

# 8<sup>th</sup> Conclave of Vigilance Officers: A Central Platform of Public Sector for Sharing of Experiences & Best Practices

The role of vigilance as a tool of management is to protect the organizations from internal dangers which are more serious than external threats. Sharing of experiences and best practices among the



public enterprises including banking and insurance sector would certainly enhance the image of vigilance functions in any organization. Considering the above backdrop, IPE organised 8th Conclave of Vigilance Officers during 3-4 March, 2017.

Around 100 participants from all major Banks, insurance companies, some renowned CPSEs and a few SLPEs participated in the Conclave. More than 20 Chief Vigilance from (RBI, Union Bank of India, PNB, Canara Bank, SBH, Andhra Bank, SIDBI, Oriental Insurance, United India Insurance, Vizag Steel Plant, Mahanadi Coalfields, Northern Coalfields, MECL, Singareni Collieries Company, Hindustan Petroleum, AP Power Distribution Co. Ltd etc., attended.

Sri KV Chowdary IRS Central Vigilance Commissioner-was the chief guest and Sri CV Chowdary IRS, 53<sup>RD</sup> ANNUAL REPORT 2016-17 Vice-Chairman & Managing Director APMDC was the Guest of honour. The other guests of honour in the inaugural session were Dr K S Ratnakar Chairman Global Medical Research Studies. Sri Siddhartha Kumar IFS, CVO - RINL, Sri TV Reddy IFS CVO MIDHANI. Union Bank of India was the main sponsor of the conclave while the other sponsors were SIDBI, NMDC, Canara Bank, Mhahandi Coalfields, Northern Coalfields, Oriental Insurance, PNB, MIDHANI.

# International Conference on 'Big Data Analytics, Operations Research, and Internet of Things' (ICBDA17)

IPE Organized a Two-Day International Conference on "Big Data Analytics, Operations Research, and Internet of Things" (ICBDA17) during 30-31 March, 2017 at IPE, Shamirpet Campus.In response to the announcement, responses were received from International (Australia, USA, and Saudi Arabia) and National communities both from Academia and Industry.

The conference schedule was broadly divided into 3 tracks. In the first track research papers were presented. In the second track Round Table Discussion with the stalwarts of the Industry and Academics was scheduled. In the third track workshops (I, II and III) were arranged on contemporary topics relating to the conference theme in association with TCS and CA Technologies.



# TRAINING PROGRAMS & SPECIAL LECTURES

S No	Title of the Program	<b>Program Dates</b>	Program Director
1	Information and Cyber Security	April 25-26, 2016	Mr A Rakesh
2	Workshop on 'Reservation Policy for SCs, STs & OBCs in CPSEs, SLPEs and Banks'	May 12-13, 2016	Prof RK Mishra & Ms J Kiranmai
3	National Conclave of Heads & Senior HR Executives	May 27-28, 2016	Mr KRS Sastry
4	Advanced Leadership Program for Women Executives	June 6-11, 2016	Mr KRS Sastry & Dr Narendranath K Menon
5	Marketing – Planning & Strategy	June 22-24, 2016	Dr V Srikanth
6	Cyber Attacks & Network Security	June 27-29, 2016	Mr AS Kalyana Kumar
7	Enhancing Behavioural Competencies Through Soft Skills [for the executives of LIC of India]	July 11-13, 2016	Mr KRS Sastry
8	Managing Corporate Social Responsibility for High Impact	July 14-15, 2016	Dr Punam Singh & Dr Shulagna Sarkar
9	Project Disha – Dealer Training Program [for the Dealers of IOCL]	July 20-21, 2016	Mr S Satish Kumar & Dr MM Karuna
10	Workshop on 'Coping With Changes After Retirement' [for the Executives of NRSC, Balanagar, Hyd]	July 22, 2016	Dr A Sridhar Raj
11	Ethical Hacking & Cyber Security	Aug 2-4, 2016	Mr A Rakesh
12	Business Analytics for Effective Decision Making: Basics and Advances	Aug 8-10, 2016	Dr Shaheen & Dr KV Anantha Kumar
13	Project Appraisal and Drafting of Detailed Project Reports	Aug 8-13, 2016	Mr KRS Sastry
14	Workshop on 'MoU : DPE Parameters of Performance Evaluation & Monitoring and Global Perspective'	Aug 12, 2016	Dr RK Mishra & Ms J Kiranmai
15	Enhancing Behavioural Competencies Through Soft Skills [for the executives of LIC of India]	Aug 17-19, 2016	Mr KRS Sastry
16	Applied Financial Management	Aug 22-27, 2016	Mr KRS Sastry
17	Effective & Secure Utilisation of Social Media [for the Executives of NMDC]	Aug 26, 2016 [1/2 day]	Mr S Satish Kumar
18	Project Disha – Dealer Training Program [for the Dealers of IOCL]	Aug 29-30, 2016	Mr S Satish Kumar & Dr MM Karuna
19	Linux Administration	Aug 29-31, 2016	Mr ANK Prasanna
20	Understanding Research Methods and Data Analysis [for the executives of BASIX Consulting & Technology Services Ltd, Hyderabad]	Aug 31, 2016	Dr R Jayasree
21	Board Dev Prog For Board & Senior Level Executives	Sep 12-14, 2016	Mr KRS Sastry
22	Project Management [for the Executives of NMDC Ltd]	Sep 19-24, 2016	Mr S Satish Kumar
23	e-Procurement System For Vigilant And Transparency	Sep 22-23, 2016	Mr AS Kalyana Kumar
24	Aspects of Feminist Theory And Practice	Oct 17-22, 2016	Dr Ch Lakshmi Kumari & Urban Action School



S No	Title of the Drogram	Drogram Batas	Brogram Director
	Title of the Program	Program Dates	Program Director
25	Companies Act, 2013 [CIRE in collaboration with IPE]	Oct 18-21, 2016	CS T Anil Kumar
26	Finance for Non-Finance Executives	Oct 19-21, 2016	Mr KV Ramesh & Dr SS Murthy
27	Project Disha – Dealer Training Program [for the Dealers of IOCL]	Oct 25-26, 2016	Mr S Satish Kumar & Dr MM Karuna
28	Board Development Program [for Board & Senior Level Executives]	Nov 7-9, 2016	Mr KRS Sastry
29	Workshop on 'Reservation Policy for SCs, STs & OBCs in Central Government, CPSEs, SLPEs and Banks'	Nov 10-11, 2016	Prof RK Mishra & Ms J Kiranmai
30	Unbundling Habitat : An Agenda for Change	Nov 13 - 3 Dec, 2016	Urban Action Team & Dr Ch Lakshmi Kumari
31	Ethical Hacking & Cyber Security	Nov 14-16, 2016	Mr A Rakesh Phanindra
32	Essentials of Business Analytics For Effective Decision Making	Nov 23-25, 2016	Dr KV Anantha Kumar & Dr Shaheen
33	Managing CSR for High Impact	Dec 5-6, 2016	Dr Shulagna Sarkar & Dr Punam Singh
34	Advanced Leadership Program for Middle & Senior Level Executives	Dec 5-10, 2016	Mr KRS Sastry & Mr S Satish Kumar
35	Valuation Using Financial Models	Dec 7-9, 2016	Mr M Chandra Shekhar
36	Leadership and Change Management	Dec 8-9, 2016	Mr V Anji Raju
37	Workshop on 'Corporate Governance' [for the senior executives of NMDC Ltd]	Dec 15, 2016	Prof RK Mishra & Ms J Kiranmai
38	4 <sup>th</sup> National Conference on 'Diversity in Management – Development of Women Executives'	Dec 15-16, 2016	Mr KRS Sastry & Dr Narendranath K Menon
39	Finance For Non-Financial Executives [for the executives of NMDC Ltd]	Dec 19-21, 2016	Mr KRS Sastry
40	International Conference on 'Women and Management: Issues and Challenges' [Jointly with BIMTECH, Bhubaneshwar]	Jan 5-6, 2017 [at Bhunbaneshwar]	Ms J Kiranmai
41	8 <sup>th</sup> International Conference on 'Corporate Governance: Governance, Sustainability & Responsibility'	Jan 19-20, 2017	Prof RK Mishra & Ms J Kiranmai
42	National Conference on "Modern Retailing – Social & Economic Perspectives"	Jan 30-31, 2017	Dr V Srikanth
43	4 <sup>th</sup> International Conference on 'Corporate Social Responsibility'	Feb 2-3, 2017	Dr Shulagna Sarkar & Dr Punam Singh
44	Workshop on 'Corporate Governance in Upstream Oil Industry' [for the executives of ONGC Ltd]	Feb 14-16, 2017	Prof RK Mishra & Ms J Kiranmai
45	Corporate Social Responsibility [in collaboration with CIRE]	Feb 15-17, 2017	Dr Shulagna Sarkar
46	8 <sup>th</sup> Conclave of Vigilance Officers	Mar 3-4, 2017	Mr KRS Sastry
47	Research Methodology for Research Scholars [sponsored by ICSSR]	Mar 15-25, 2017	Dr PS Janaki Krishna
48	National Conference on 'Climate Change and Sustainable Development: Issues, Challenges & Opportunities'	Mar 23-24, 2017	Dr PS Janaki Krishna & Dr Ch Lakshmi Kumari
49	First Southern Social Science Congress on 'Social Science : New paradigms Towards Sustainable and Prospective Future'	Mar 23-25, 2017	Dr Ch Lakshmi Kumari & Dr PS Janaki Krishna
50	International Conference on 'Big Data Analytics, Operations Research and Internet of Things'	Mar 30-31, 2017	Dr Shaheen & Dr KV Anantha Kumar

# List of Participating Organizations in Training Programs

4Closure Advanced Systems Laboratory, DRDO Airports Authority of India Ajax Fiori Engineering (I) Pvt Ltd Andhra Bank Andhra Pradesh State Road Transport Corporation APGENCO Ashland India Pvt Ltd Bajaj Auto Ltd Bharat Dynamics Ltd. Bharat Earth Movers Ltd. Bharat Electronics Ltd. Bharat Heavy Electricals Ltd. Bharat Sanchar Nigam Ltd. Canara Bank Cement Corporation of India Ltd Central Mine Planning & Design Institute Ltd Central Railside Warehouse Company Limited Chennai Petroleum Corporation Ltd Coal India Ltd. and subsidiaries D N J Investment Advisors Pvt Ltd D Q Entertainment (I) Limited Delhi Metro Rail Corporation Director of School Education, Telangana Eastern Power Distribution Company of Andhra Pradesh Ltd EdCIL (India) Limited Electronics Corporation of India Ltd. Engineers India Ltd. Ferro Scrap Nigam Ltd Garden Reach Shipyard Ltd. Gas Authority of India Ltd. General Insurance Corporation of India Goa Shipyard Ltd. HEC Helpage India Hindustan Aeronautics Ltd. Hindustan Petroleum Corporation Ltd IDBI Bank India Government Mint

India Trade Promotion Organization Indian Drugs & Pharmaceuticals Ltd Indian Oil Corporation Information & Public Relations Department, Govt of Telangana **IOCL** Dealers Kamarajar Port Limited Kamarajar Port Ltd Karnataka Trade Promotion Organization LIC Mahanagar Telephone Nigam Ltd Mahatma Gandhi University Mangalore Refinery & Petrochemicals Ltd. Material Organization Maulana Azad National Urdu University Mazagon Dock Shipbuilders Ltd MECON Mineral Exploration Corporation of India Mishra Dhatu Nigam MMTC Limited MSTC Limited MTNL NALCO National Housing Bank National Hydro-Power Corporation National Mineral Development Corporation National Thermal Power Corporation NBCC New India Assurance Company Ltd. Neyveli Lignite Corporation North Eastern Electric Power Corporation Ltd NPCC NRSC Numaligarh Refinery Ltd Oil and Natural Gas Corporation Oil India Lid Petronet LNG Limited Power Finance Corporation Ltd. Powergrid Corporation of India ltd. PTC India Financial Services Ltd

Punjab and Sind Bank Punjab National Bank Railtel Corporation Rashtriya Chemicals and Fertilizers Ltd. Rashtriya Ispat Nigam Ltd. RITES Ltd. Satluj Jal Vidyut Nigam Ltd Security Printing Press Shipping Corporation of India Ltd. Singareni Collieries Ltd. Small Industries Development Bank of India South Eastern Coalfields Ltd State Bank Institute of Information & **Communications Management** State Bank of India Steel Authority of India Ltd Sterling And Wilson Pvt Ltd Syndicate Bank Telangana State Co-operative Oilseeds Growers' Federation Ltd Telangana State Mineral Development Corporation Telangana State Warehousing Corporation The A P Mineral Development Corporation Ltd The National Small Industrial Corporation Limited The Oriental Insurance Co Ltd TSIDC TSNPDCL **TSRTC** Union Bank of India United Bank of India VO Chidambaranar Port Trust Vijava Bank Visakhapatnam Steel Plant WAPCOS Western Coalfields Ltd.

# PROGRAMS IN MANAGEMENT EDUCATION

### PG Diploma in Management

In 1995, IPE launched a two-year full-time Post Graduate Diploma in Management (PGDM) program, to provide skilled human resources to meet the requirements of the industry. The program provides rigorous and stimulating case studies in Management with a blend of training and in-depth exposure to core and elective courses in Finance, Marketing, MIS, HR, Advance Management, Banking & Insurance, Operations Management, Financial Planning and Wealth Management.

The Institute's strong backup from research and consultancy helps the curriculum to be periodically revised to meet the changing requirements of the corporate world. The course, which is comprised of six trimesters is approved by AICTE, accredited by NBA, SAQS and granted equivalence to MBA by AIU. The candidates are selected through the Common Admission Test (CAT) conducted by the Indian Institutes of Management (IIMs).

#### PG Diploma in Management - Retail and Marketing

To cater to the need for trained professionals in Retail and Marketing, IPE launched a two-year full-time AICTE-approved Post Graduate Diploma in Management – Retail and Marketing (PGDM-RM) program in 2007. The course which is comprised of six trimesters, is granted equivalence to MBA by Association of Indian Universities (AIU). The course is designed to facilitate accelerated learning in Marketing and Retail management, provide a strong conceptual background, analytical skills and techniques for problem solving and decision making, and develop knowledge of contemporary Marketing and Retail management issues at the strategic level. While all the functional areas of management are covered by core subjects in the first two semesters, special emphasis is given to Marketing and Retail in the third and fourth semesters. IPE is an Academic Member of the Retailers Association of India. Retail majors such as Future Group, Spencer's, Heritage, Shopper's Stop, etc., are our major recruiters. Candidates are selected based on their performance in CAT / MAT / XAT / ATMA.

#### PG Diploma in Management – Banking, Insurance and Financial Services

With the objective of training professionals in the rapidly expanding Banking, Insurance and Financial Services sector, IPE commenced a two-year full-time, AICTE-approved Post Graduate Diploma in Management - Banking, Insurance and Financial Services (PGDMBIF) program in 2008. The course is recognised as equivalent to MBA by Association of Indian Universities (AIU) and accredited by National Board of Accreditation (NBA). The course is comprised of six trimesters.

The course - which includes a project assignment - is designed to ensure that apart from getting strong insights into all functional areas of management, the student is well trained and equipped to meet the ever-challenging needs of the fast growing Banking, Insurance and Financial Services Sector. Candidates for the program are selected based on their performance in CAT / MAT / XAT / ATMA..

#### PG Diploma in Management – International Business

With the increasing globalization of business operations, there has emerged a strong need for professionals equipped with specialized expertise in international business. To cater to their requirements, IPE launched an AICTE-approved, two-year full-time Post-Graduate Diploma in Management – International Business (PGDM-IB) program in 2009. The couse is comprised of six trimesters.

The course is accredited by NBA and recognised as equivalent to MBA by Association of Indian Universities (AIU). Its cutting-edge curriculum includes – in addition to standard MBA / PGDM subjects - international business-related subjects such as International Marketing, International Brand Management, International Finance & Financial Markets, International HRM, Cross-Cultural Management, Global Supply Chain Management, Commodity Trading, Currency and Risk Management, WTO, Sectoral Export Business Strategies, International Trade Procedures, Negotiations & Documentation, Sectoral Export Business Strategies, Innovation Management, Foreign Corporate Governance & Business Ethics and Spanish Language.

The program is planned to include optional foreign study tours, subject to students' option for the study tour at additional cost, aimed at providing global exposure to the students. Also business newspaper browsing sessions / presentations are built into the academic schedule.

### PG Diploma in Management - Human Resource Management

It is a two-year full time program and is comprised of six trimesters of study including projects. This program is envisaged as the highest quality program in the area of human resource management as it is pro-actively designed to provide eligible, suitable, and competent HR professionals with sufficient knowledge of business to all industrial sectors. The course introduces the function of HRM at length, thus, enabling the candidates to seek a career in HR function. This program provides a platter of HR elective courses vis-à-vis other functional area core courses, thus allowing skill variety.

The major thrust areas are Human Resource Planning, Human Resource Information Systems, Selection, Performance Management, Training and Development, Compensation Administration and fostering harmonious employer – employee relationships in the framework of state regulations.

#### Masters in Business Administration (Public Enterprise)

To cater to the need for professionally trained managers in the industry, IPE started a unique, parttime Masters in Business Administration – Public Enterprise (MBA-PE) program in 1981. Affiliated to Osmania University and approved by the All India Council for Technical Education (AICTE), this three-year program meets the specific needs of practising managers. Candidates for the course are selected through the Integrated Common Entrance Test (ICET) of the Government of Telangana.

#### **Executive PG Diploma in Management**

In order to cater to the ever-increasing needs of practising managers for professional qualification, a 15-month full-time Executive Post Graduate Diploma in Management (Exec-PGDM) program was launched in 2009. Equipped with a cutting-edge curriculum and pedagogy, the program develops the problem solving ability, strategic thinking, in-depth functional knowledge and leadership skills of the students.



## **Towards All-Round Education**

#### Industry Interface

Learning becomes fruitful when it is reinforced with practice and experience. IPE has a strong tradition of nurturing budding professionals who after the completion of the course will be ready to face the challenges of the corporate world. This is facilitated through the industry exposure gained by the students during their summer internship and long-term project. Apart from these, there is a constant flow of inputs from practising professionals who visit the Institute regularly to attend seminars and conferences, which adds considerable value to the students' all-round education.

#### Summer Internship

At the end of the third Trimester, the students undergo summer internship in their chosen functional area, which helps them relate theory to practice and also confidently apply their knowledge in future. This is done through interactive work in their summer internships, where they work in a specific department in the organization, such as Production, Marketing, Finance, Human Resources, Operations, Management Information Systems, Banking, Insurance, etc. At the end of the internship, their projects are evaluated by a panel of experts and a viva voce is held to examine the learning from the project.

#### Long-Term Project

This is of an interactive nature and is carried out for a period of four months starting from November in the third semester. Under this project, the students are required to demonstrate their knowledge and capacity for practical applications. They are allowed to select a problem for in-depth analysis and make recommendations for managerial action. This also helps the organizations to secure objective suggestions and solutions from the students for evaluation.

#### **Program Highlights**

The environment of the Institute is a catalyst for the self-development of the students in realms beyond academics. Persons of eminence are regularly invited to address the students to bridge the gap between classroom theory and shop floor / industry practices. The PGDM program provides a dual specialization, which in turn helps the students to understand symbiotic relationships of various organizations.

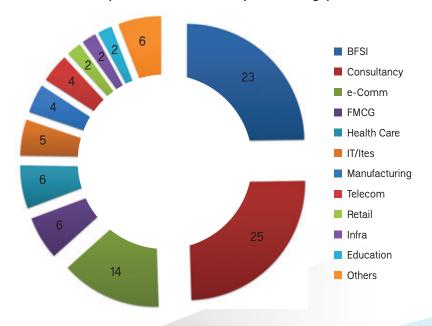
Learning of a Foreign Language (French & Spanish) enhances placement opportunities abroad. Apart from the regular lectures, the Institute also follows innovative methods like role plays, group discussions, open air classes, business quizzes, mock interviews and case studies, which help the students develop skills that the real world demands. Under the 'Samathi' program, day-long seminars on various functional areas are held for the benefit of the students. Special personality development sessions are also held to help them improve their skills in communication, negotiation and teambuilding skills. To enable them to acquire a well-rounded view of life, the students are encouraged to participate in social initiatives like blood donation camps, environment awareness drives, etc.

# **PLACEMENT REPORT**

The Institute has recorded excellent placements for the class of 2017 with 94% of the eligible students already placed (as on 28<sup>th</sup> April, 2017) in reputed companies.

The Students of IPE have been recruited by various cross section of industries which include Banking Financial Services & Insurance [BFSI] Sector, IT & ITES, Manufacturing, FMCG, Consultancy Services, Health Care, Retail, E-Commerce, Telecommunications, Media and others (See Pi chart). The highest salary offered during the year is Rs. 9.20 Lakhs per annum while the average salary offered is Rs. 5.28 Lakhs per annum.

The prominent recruiters of IPE students include top corporates like Deloitte, TCS, Microsoft, Oracle, Triniti, Cognizant, Google, ICICI Bank, Axis Bank, Standard Chartered Bank, Karur Vysya Bank, IDBI Bank, Kotak Bank, Indus Ind Bank, City Union Bank, Federal Bank, Bharati Axa, Invesco, Sriram Housing Finance, TATA Capital, Franklin Templeton, Karvy, IIFL, Mahindra Finance, ICICI Prudential, HDFC AMC, Reliance Money, S & P Global, Capital First, DSP Black Rock, Thomson Reuters, Novartis, Zydus, Piramal Health Care, GVK Bio, Dr Reddy's, Biological E, KPMG, GD Research, Hackett Group, Tata Tele, Airtel, Vodafone, Reliance Communication, Idea, CBRE, Nagarjuna Fertilizers, ITC, Bajaj, Amul, Godrej, Asian Paints, Berger Paints, British Paints, Videocon, Godrej, GMR, GVK, KSK Energy, L&T, Future Group, Shoppers Stop, Med Plus, 99 acres, Naukri, Daimler Benz, Gifting Inc., Tata Classedge, Ramky Infra, SPR Group, etc.



#### Sector-wise Breakup of Placements at IPE (in Percentage)



# STUDENTS ACTIVITIES FOR THE YEAR

# Fresher's Day

IPE Students Fresher's Day, an event welcoming the junior students by the senior students was conducted on 6 August 2016 at IPE Shamirpet Campus. As a part of the event various programs and competitions were conducted.



# Haritha Vanam

Haritha Vanam – A Social Forestry Program was held on 6 August 2016 at IPE Shamirpet Campus. Prof RK Mishra, IPE Director, Faculty, Staff and Students participated in the program and planted saplings.



# **Sports Day**

Sports day was organized on 29-30 September 2016. Students played cricket, badminton, volleyball, table tennis.



## **Daan Ustav**

"Daan Utasav-Joy of Giving Week" was organized by students during  $2^{nd}$  to 8<sup>th</sup> October 2016.

They conducted activities for 5 days from 3<sup>rd</sup> to 7<sup>th</sup> October that included blood donation, collection of cloths and distribution to orphans, food



supply to orphans etc. Students collected rice, pulses and reusable clothes from 2<sup>nd</sup> to 6<sup>th</sup> October and donated to the orphans at "Save All Reach All" located nearby our Institute on 7<sup>th</sup> October, 2016.

# **Blood donation and Anti-ragging campaigns**

Blood donation and Anti-ragging campaigns were organized on 7 October 2016. More than 70 students donated blood to Thalassemia & Sickle Cell Society for the purpose of children suffering with this disease who require regular blood transfusion.

Anti-ragging campaign was organized on 7<sup>th</sup> October 2016. Sri S Ashok Kumar, Assistant Commissioner of Police, Pet Basheerbad Division and Shri A Sathaiah, Inspector of Police, Shamirpet came and spoke on the issues related to ragging.



## Sanskriti' 17

Every year, IPE organizes a National Fest titled "SANSKRITI" to bring in students from leading B-Schools from across the country. Sanskriti for the year 2016-17 was organised on 7<sup>th</sup> and 8<sup>th</sup> of January 2017 at its Shamirpet campus. The theme of this Sanskriti event was karyartha, a sanskrit word which means purpose /objective of an enterprise / business.

Guests for Inaugural Function were Dr Sarat Kumar Acharya, Chairman and Managing Director, NLC India Limited, Prof M Mutyalu Naidu, Vice Chancellor, Prof S Teki, Dean, Academic Affairs, and Chairman BOS and Chairman Faculty of Management, Adikavi Nannaya University.



Guest for Valedictory was Ms Namrata Gill Tyagi, Vice President, Head-Talent Mgmt & Corp HR, Dr. Reddy's Laboratories Ltd.

About 500 students from all over India including students from IIMs, IITs, NITs and other leading B-schools participated in this mega event. Cash prizes worth Rs.3 lakhs the students who participated and won in different competitions in the areas of paper presentation, HR, Finance, Operations, Best manager, Business quiz, CSR and marketing. An array of informal competitions like dance, singing, treasure hunt, crime scene investigation, short film making, online gaming etc. were conducted.



## **Winning Accolades**

Grand Finale of AIMA 13<sup>th</sup> National Competition for Young India was held on 6 December, 2016 at New Delhi and IPE students Ms K Kavya Sree & Ms V Jwala stood first. Ms K Kavyasree and Ms V Jwala have been declared the first prize winners at the Elocution contest at New Delhi that was conducted by AIMA. Each of them obtained a Gold medal, a tablet (datawind) and rupees twenty thousand. Further their success at Hyderabad they were given rupees one thousand five hundred each. Further Ms Kavyasree was adjudged the Most outstanding and promising Young Manager.



Mr GV Abhinav Kumar and Ms Swetha Chavali presented a research paper on Financial Inclusion – Implementation in India at an International Seminar at Bhavan's Vivekananada Degree College under Dept of Management Studies and the paper was selected as Best Research Paper and a cash award of Rs 5,000/- was awarded to them.



Mr GV Abhinav Kumar and Ms Swetha Chavali stood

first and second positions respectively for the Best Idea under management category on the theme Reduce, Recycle and Reuse organized by National Productivity Council (Under Dept of Industrial Policy and Promotion), Minister of Commerce and Industry, Govt of India on 18 February, 2017. They were given Certificate of Merit and a Cash prize of Rs 3,500/- and Rs 2,500/- respectively.

Mr T Sai Harish Kumar, Ms Rayaprolu Sai Srilaya, Mr TN Karthik of PGDM-BIF have participated in have won first prize along with in Rs 9,000/- as cash prize organized by IIM Shilong - CXO Challenge.

Mr S Naveen Kumar, Mr Venu Gopal, Mr Ganesh Kumar of PGDM-BIF won the Best Business plan at IIM Udaipur and were given an upliftment for further process by getting a support from IIM Udaipur.



#### Alumni Meet - 18 February, 2017

Alumni-Meet of the Institute of Public Enterprise for the year 2016-17 was held on Saturday, 18 February 2017 at Shamirpet Campus. A Large number of alumni attended the meet and shared their experiences, interacted with students and employees of the Institute.

**Gold Medal**: Ujwal Muddana Memorial Gold Medal was given for the topper of 2016 batch Ms Kosireddy Naga Tejasvi by the Shri Rajendra Prasad Babu, Chairman and Trustee, Ujwal Mudda Memorial Trust on 18 February, 2017.

**Ethnic Day:** Ethnic Day was celebrated on 18 February, 2017. Students and employees came in traditional dresses to mark the event. Students organized cultural events and celebrated with enthusiasm.





## LIST OF EVENTS

April 4, 2016	-	Mr MV Rao, IAS Principal Secretary, Govt of West Bengal, Sundarban Affairs Department delivered a lecture on "Rural Development Challenges, Skills and Enterprise Creation."
April 19, 2016	-	IPE has been awarded NBA Accreditation
May 18, 2016	-	IPE Faculty Interaction with Dr MG Korgaonker, Director General and Dr Seshadri Sekhar Tirumala, Dean of NICMAR.
June 3, 2016	-	Signing of an MOU with ANUR (Adikavi Nannayya University, Rajahmundry) for collaboration in Research and other aspects.
June 27, 2016	-	Prof Sukhadeo Thorat, Chairman, ICSSR delivered the IPE-FTAPCCI lecture on 'Inclusive Growth' at FTAPCII Auditorium.
July 2, 2016	-	Reopening of the Institute for the start of New Academic Year and commencement of classes of Trimesters I & IV
July 16, 2016	-	Mentoring Lecture by Mr Ashok Dash on "Mind Mapping"
July 23, 2016	-	Visit of Mr SK Acharya, CMD, NLC and Member, BoG of IPE
July 28, 2016	-	"Art of living" introductory lecture
August 6, 2016	-	Visit of Mr Sambhav Srivastava, AIU
August 11, 2016	-	Visit of Dr Prasad Balkundi, Associate Professor, University of Buffalo, USA
August 15, 2016	-	Independence Day Celebrations
August 24, 2016	-	Visit of Ms Mekhla Sinha, Executive Director - GHRDC and Ms Aradhana, Asst. Director - GHRDC
September 14, 2016	-	Visit of Mr Shashank S Sinha, Publishing Director, Routledge, Taylor & Francis Group.
September 19, 2016	-	Mr P Kishan Rao, ICSSR Research Scholar has been awarded Ph.D. by Osmania Univeristy
October 2, 2016	-	IPE's participation in Manthan Samvaad
October 22, 2016	-	Visit of Dr Upendra Choudhury, Member Secretary, ICSSR
October 31, 2016	-	Inauguration of CC Cameras and Biometric access system by IPE Board members.
November 5, 2016	-	Prof RK Mishra, Director, received a copy of edited book titled "A Volume on 'Social Science Research In India – Status, Issues and Policies', from Dr Mahendranath Pandey, Honourable Minister of State for Human Resource Development, Govt of India.

November 7, 2016	-	Samarthya – A student program on management games
November 10, 2016	-	Visit of Professor RS Deshpande, Rajiv Gandhi National Fellow (ICSSR) and former Director, Institute for Social and Economic Change (ISEC) and an eminent economist
November 12, 2016	-	The Corporate Governance Centre of the Institute of Public Enterprise was recognized as a research contributing institution in the OECD-Asia Network on Corporate Governance of State-Owned Enterprises.
December 28, 2016	-	Visit of Ms Renuka Chidambaram, IAS, Principal Secretary to Govt., Department of Public Enterprises, Govt of Karnataka
January 11, 2017	-	Prof Sukhadeo Thorat, Chairman, Indian Council of Social Science Research, Ministry of HRD, Govt of India visited IPE Shamirpet Campus on 11/01/2017 and interacted with IPE faculty members.
January 29, 2017	-	Business School Affaire & Dewang Mehta National Education Awards celebrated its 25 <sup>th</sup> SILVER JUBILEE YEAR IN 2017 at IPE Shamirpet Campus and distributed awards for various educational and research organizations.
February 16-17, 2017	-	Startupedia '17: A program on start-ups was organised by IPE at Shamirpet Campus on 16.2.2017 & 17.2.2017
February 18, 2017	-	Organisation of Ethnic Day & IPE Alumni Meet
February 24, 2017	-	Prof P K Biswas, Director, Institute for Financial Management and Research (IFMR) visited IPE Shamirpet Campus and interacted with faculty members and students.
February 27, 2017	-	Visit of Prof Prakash G Apte, Former Director, Indian Institute of Management Bangalore
February 28, 2017	-	Visit of Mr R Bandyopadhyay, IAS (Retd), former Secretary, Ministry of Corporate Affairs and Department of Public Enterprises, Ministry of Heavy Industry & Public Enterprises, Government of India.
March 6, 2017	-	Visit of Professor Jang B Singh, Odette School of Business, University of Windosr, Canada
March 18, 2017	-	ICSSR Doctoral Fellowship Interviews were conducted
March 24, 2017	-	Visit of Dr Samar Varma, Senior Program Officer, IDRC; Dr Mohandas Manadhar, Advisor to DRAN on Nepal and Dr Dultan Hafez Rahman, Executive Director, BIGD, BRAC University, Dhaka
March 31, 2017	-	Visit of AICTE Inspection Team



# CORE FACULTY



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# ADMINISTRATIVE SUPPORT

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Mr P Chandra Sekhar Stenographer (SG) – Training Division

Mr P Sreenivasa Rao Accounts Officer

Ms Sunita Murthy Library In-charge

Mr M Phani Finance Officer

Mr Ch Upender PS to Director

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Mr Mohd Abdul Muttalib (Record Assistant) Mr J Raghunath Reddy (Office Subordinate)

#### Research and Publications

Mr AV Bala Krishna (Editorial Associate) Dr M Maschendar Goud (Research Assistant)

#### **Controller of Examinations Office**

Mr B Nagesh (Senior Assistant) Mr T Venkatesh (Office Subordinate)

#### **PGP Support**

Ms K Padmaja (Steno - Secretary) Mr Ch Manmad Reddy (Junior Assistant) Mr G Ravinder (Office Subordinate) Mr G Bikshapathy (Office Subordinate)



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#### IT Division

Mr Mohd Osman (Lab Instructor & Console Operator), Mr M Vaman Reddy (Lab Instructor & Console Operator), Mr K Phani Kumar (Lab Instructor & Console Operator), Mr T Vikram (Lab Instructor and Console Operator)

Placement Division Ms CR Kavitha (Junior Assistant), Mr B Ramulu (Office Subordinate)

#### Admissions Division

Mr T Sudheer Kumar (Junior Assistant), Ms B Deepa (Research Associate), Ms Geeta Iyer (Front Office Assistant)

#### MBA (PE)

Mr RVL Narayana (Steno-Secretary)

#### Administration & Accounts

Mr P Radhakrishna Reddy (Sr Accounts Assistant), Mr N Ganesh (Asst. Facility Manager - Electrical), Mr C Ramakrishna (Administrative Assistant)

#### Office Subordinates

- Mr K Yadaiah, Mr K Jaganmohan, Ms Sankaramma, Ms K Yadamma,
- Mr K Harivardhan, Ms J Pushpa, Ms Syed Shaheeda Begum, Mr Akhilesh Ray,
- Mr KG Omana Kuttan, Mr TVK Prashanth Ram, Ms M Subhadra, Ms K Pushpa,
- Mr T Raju, Mr B Ravi, Ms M Subhadra, Ms K Pushpa, Mr T Raju

#### Drivers

Mr G Raghava Reddy, Mr P Jogi Reddy, Mr G Venkatesulu

# FINANCIAL STATEMENTS 2016-17

### **AUDIT REPORT**

The Board of Governors Institute of Public Enterprise Osmania University Campus Hyderabad-500 007.

We have audited the attached Balance Sheet of INSTITUTE OF PUBLIC ENTERPRISE, Hyderabad as at 31.3.2017 and also the Income and Expenditure Accounts of the period ending on that date annexed there to and report as under.

These financial statements are the responsibility of the Institute's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

- 1. We have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of the audit.
- 2. In our opinion proper books of accounts as required have been kept by the Institute so far, as appears from our examination of the books.
- 3. The Balance Sheet as at 31.3.2017 and the Income and Expenditure account for the year ending 31.3.2017 dealt with by this report are in agreement with the books of accounts.
- 4. In our opinion and to the best of our information and according to the explanation given to us, and read with the Notes on Accounts give a true and fair view.
  - (a) In the case of Balance Sheet of the State of Affairs of the Institute as at 31.3.2017.
  - (b) In the case of Income and Expenditure account, excess of expenditure over income for the year ended on that date.

For MEHER & ASSOCIATES Chartered Accountants

> (P RAJENDRA MEHER) PARTNER

Place : Hyderabad Date : 7<sup>th</sup> October 2017



## BALANCE SHEET AS AT MARCH 31, 2017

				(	'Amount in Rupees)
	Schedule		As at 31.03.2017		As at 31.03.2016
SOURCES OF FUNDS					
Capital Fund	А		2,89,59,061		2,89,59,061
Corpus & Development Fund	В		40,86,44,044		40,66,44,044
Other Funds	С		4,47,78,220		4,48,56,220
Secured Loan			54,00,00,000		35,76,34,481
Secured Loan			0		16,16,34,630
Corporate Loan			0		2,50,00,000
Unsecured Loan			102,23,81,325		102,47,28,436
UTILISATION OF FUNDS					
Fixed Assets	D		100,88,68,219		104,00,40,553
- Gross Block (at cost)		118,11,85,464		116,78,87,815	
Less: Depreciation to date		17,23,17,245		12,78,47,262	
Current Assets	E	5,34,18,756		3,20,59,619	
Less: Current Liabilities	F	7,33,08,634	-1,98,89,878	6,73,73,635	-3,53,14,016
Excess of Expenditure Over Inco	ome G	2,00,01,899			
Add: during the year		1,34,01,085	3,34,02,984		2,00,01,899
			102,23,81,325		102,47,28,436
Notes to Accounts	Н				
As per our report attached.					
For MEHER & ASSOCIATES Chartered Accountants					
(P RAJENDRA MEHER) Partner	(M PHA Finance (		(RK MISHRA) Director		HAVA RAO) esident
Place : Hyderabad Date : 7 <sup>th</sup> October 2017					

## INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDING MARCH 31, 2017

(Amount in Rupees)

				(Amount in Rupees)
		Schedule	As at 31.03.2017	As at 31.03.2016
Α.	INCOME			
	Non-Plan Recurring Grant			
	(a) ICSSR (b) Cost of Telengene		82,00,000	75,00,000
	(b) Govt of Telangana		0	0
	Plan Recurring Grant (a) ICSSR		56,00,000	40,00,000
	Completed Consultancy & Research Projects		57,09,369	2,36,33,558
	Management Development Programs	1	98,74,620	1,19,55,558
	Conferences / Seminars / Workshops (Sponsore		45,69,906	42,46,722
	Management Education Programs	2	24,15,93,976	18,12,86,317
	Other Receipts	3	4,20,38,268	3,32,89,532
		otal A	31,75,86,139	26,59,11,687
В.	EXPENDITURE			
	Completed Consultancy & Research Projects		18,23,716	1,66,21,471
	Management Development Programs	1	24,26,364	33,47,730
	Conferences / Seminars / Workshops (Sponsored)	) 1	28,10,116	17,46,020
	Management Education Programs	2	6,37,97,866	3,96,71,132
	Establishment & Administrative Expenditure	4	15,02,04,189	14,18,75,835
	Interest on HDFC Secured Loan		5,67,25,997	0
	Interest on SBI, SME Br Secured Loan		56,11,564	3,73,84,330
	Interest on SBI, SME Br Corporate Loan		31,17,434	2,16,62,245
	Depreciation on Assets	D	4,44,69,678	4,74,27,186
	MBA Program Fund		0	0
	Corpus Fund		0	0
	Development / Infrastructure Fund		0	0
	Scholarship Fund		0	0
	Other Funds (Emp. Gratuity, EL, Welfare & Alumni)	)	0	0
	Т	otal B	33,09,87,224	30,97,35,949
	Excess of Expenditure Over Income (A-B)		-1,34,01,085	-4,38,24,262

Place : Hyderabad Date : 7th October 2017



Schedules forming part of Balance Sheet as at March 31, 2017 FIXED ASSETS SCHEDULE

				Gross Block	Block			Depreciation	ion		Net Block	lock
S. No.		Particulars	Opening Amount	Additions Deletions Amount Amount	Deletions Amount	Total Amount	Up to 31.032016	Rates of Depreciation %	For the Year 2016-17	Total Deprecia- tion	Closing Amount	Opening Amount
			Rs.	Rs.	Rs.	Rs.					Rs.	
۲		LAND & PREMISES										
	A1	Land at Shamirpet Campus	137190400	0	0	137190400	0	%00.0	0	0	137190400	137190400
			137190400	0	0	137190400	0		0	0	137190400	137190400
۵		SHAMIRPET CAMPUS										
	Ð	SC: Buildings	764463916	1382515	276881	765569550	28405864	2.50%	18429092	46834956	718734594	736058052
	Β2	SC: Plant, Equipment & Machinery	131332950	885677	0	132218627	28072419	15.00%	15621931	43694350	88524277	103260531
	B3	SC: Office Equipment	14299765	2308637	0	16608402	2997596	15.00%	2041621	5039217	11569185	11302169
	B4	SC: Furniture & Fixtures	46062691	8891880	0	54954571	9845334	15.00%	6766386	16611720	38342851	36217357
			956159322	13468709	276881	969351150	69321213		42859030	112180243	857170907	886838109
ပ		<b>OSMANIA UNIVERSITY CAMPUS</b>										
	G	C1 OU: Buildings	28247077	0	0	28247077	15704037	6.25%	783940	16487977	11759100	12543040
	C2	C2 OU: Equipment & Machinery	5163102	0	0	5163102	4556063	20.00%	121408	4677471	485631	607039
	C	C3 OU: Office Equipment	9069117	0	0	9069117	7850450	20.00%	243733	8094183	974934	1218667
	$C_4$	C4 OU: Furniture & Fixtures	6496527	55278	0	6551805	5589036	20.00%	192554	5781590	770215	907491
			48975823	55278	0	49031101	33699586		1341635	35041221	13989880	15276237
۵		COMPUTERS ଝ ACCESSORIES (Combined)	22890237	94300	43757	22940780	22567298	50.00%	186741	22754039	186741	322939
			22890237	94300	43757	22940780	22567298		186741	22754039	186741	322939
ш		VEHICLES (Combined)	2672033	0	0	2672033	2259170	20.00%	82573	2341743	330290	412863
			2672033	0	0	2672033	2259170		82573	2341743	330290	412863
		GRAND TOTAL (A+B+C+D+E)	1167887815	13618287	320638	1181185464	127847267		44469978	172317245	1008868219	1040040548
		(M PHANI) Finance Officer			(F	(RK MISHRA) Director			X)	(K MADHAVA RAO) President	r RAO) ot	
										5555	1	

(M PHANI) Finance Officer

Place : Hyderabad Date : 7th October 2017



Institute of Public Enterprise (IPE), Hyderabad, is a non-profit educational society devoted to Education, Training, Research and Consultancy for business enterprises in public and private sectors. IPE is a premier B-School and is recognised as a 'Centre of Excellence' by the Indian Council of Social Science Research (ICSSR), Ministry of HRD, Government of India, for doctoral studies. It is also recognised by ten universities for guidance of PhD scholars. It has developed strong links with industry and academic institutions and is the founder member of the Association of Indian Management Schools (AIMS).

IPE strongly believes that HR development including education is crucial for economic growth. As part of its long-term education program, the Institute runs an AICTE-approved PG Diploma in Business Management, which is also recognised as equivalent to MBA by the Association of Indian Universities (AIU). Added to it, the Institute offers MBA in Public Enterprise for practising managers in collaboration with Osmania University. With the changing needs of the industry, the Institute also runs sector-specific PGDM programs in Retail & Marketing, Banking, Insurance and Financial Services, Biotechnology and International Business, as well as an Executive PGDM program.

The Institute has a strong research wing with a number of research scholars, sponsored by ICSSR and IPE, working on topics of current interest. Its PhD program is one of the largest in social sciences. Research, both basic and applied, is the forte of the Institute and helps it in its training and educational activities. IPE's research studies are extensively used by the Committee on Public Undertakings (COPU), other Legislative and Government Committees, the Economic Advisory Council to the Prime Minister, several Ministries of the Government of India, Planning Commission, Standing Committee on Public Enterprises (SCOPE) and several Finance & Pay Commissions.

A city office with facilities for research and training was established in 1950 at OU campus.

# INSTITUTE OF PUBLIC ENTERPRISE

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